

Carlsbad High School Band Boosters

Booster Meeting

September 4, 2019

Attendees:

Peter Manzi, TJ Jeremiah, Cathy Jain, Sally Araujo, Isabel Shoup, Stephanie Roberts, Cindy Benoit, Jason Ferber, Kari Skelton, Shakira Williams

Meeting called to order at 7:07 p.m.

Last months minutes approved.

Treasurer's report:

- Announced revenue YTD is \$49,000.00 + contributions
- Larger budget compared to last year
- This year's revenue YTD is at 57% of budget
- Last year at this same time we were at 71%
- 7 families signed up for duet donations, 9 families signed up for quartet
- \$20,912.00 behind

President:

Motion to approve treasure's report. Cathy J. moved to approve, all in favor, all said "I", motion passed.

Vice President:

- Agreed to make a friendly reminder to families about donations and what percentages we're currently at.
- Might send out reminders through social media.

Band Director:

- Asked to consider any \$ coming from grant, CEF as this may help balance/equal the budget.
- Discussed issues on raising \$
- A family donated a car worth \$1,500.00

- Trailer campaign cost \$4,450.00 The wrap was completely covered. Supplies bought to remove old stickers and bought a cover to protect trailer from the sun. Project came to no cost to the boosters.

Other Band Members

- Discussion of other ways of donating, perhaps through volunteer hours as an option
- Mention about families that are payed up is 33%, families that pay some are 33% and families that pay none are 33%.
- Other donations mentioned.
- Thanked Leucadia pizza and other restaurants but may ask for water next time.
- Thanked everyone who helped with the potluck. The gelato was a success. Everything was a lot easier.
- Maybe in the future may need to ask for someone to bring water for competition season.
- Mention about front frames. Budget is \$4,000.00
- Unexpected costs- asking for \$500 buffer area to cover front drop area that can be used for about 10 years.
- Tree props have been ordered. Guard costumes are in and are "LaLa Land" inspired.
- Talk about Saturday rehearsals for the next 3 wks. Should know estimated showtime within the next week so we can start budgeting our time.
- Disneyland*-November 14 (Thursday) after our last competition.
- Will be put up on Charms-Student tickets will be \$110.00, Chaperone tickets (first 12 people that sign up) will be \$95.00 and friends/family tickets \$115.00
- Ticket purchases due by October 20, 2019 due to the 3 week process.
- We want every student to go. There is a little buffer with no profit, to allow students to go.
- For season passes, some tickets will be ordered and given to those who pay for chaperone tickets.
- Suggested helping other students that might need assistance with paying for a ticket-maybe working about 5 hrs at the gift wrap booth or working some of those events.

- Also offering a budgeting plan for families who can't pay for their tickets right away- 50-50 payment plan. We anticipate some last minute order. Usually only about 10% pay right away.

- New business for approval- budget expenses for the year-Show shirts-are not donated this year. Part of the package for the trailer donors was that their name was going to be publicized on the show shirts. After this year they will be a part of the budget. They will go through Custom Ink-Cost will be \$1300 for the shirts for this fall. Talk about the design that will appear on these shirts and approx. when they should be done.

- Football game-next Friday senior night. Concession volunteers needed for the Mission Hills game...should bring in \$12-\$14,00. We anticipate a lot of people that night. May need to recruit boosters or ask people directly with different shift offering.

Other Band Members:

Discussion about using Disney tickets at the entrance/gate.

Jason asked if other equipment needs to be transported. Only the trailer is needed.

Discussion about how families might pay for the tickets before the due date. Talk about one pay but if a pymt. option needed talk to Mr. Manzi.

Offered to use their military discount card for the show shirts.

Cindy offered to help organize a phone tree by hitting up the new parents on how everything works. TJ suggested offering a link on the newsletter (on the web site).

Cindy talked about the ongoing programs that we have: Amazon smile program on the web. Ralph's-promotion in the handout. Concession football game on 9/13/19. After that we take the see's candy holiday sales, the holiday candle sale and the holiday booster bucks and combine them into three on one sheet. Candles are in. There should be a little side note for 11/11/19 there will be a small encore show.

President:

mentioned a new deal on 11/16 (Sat.) at Ralph's from Avenida Encinas- get a small ensemble to play a short set, maybe an hour to help people sign up for the Ralph's program on the Chrome books and directing their community-sponsored funds to the band. Wi-Fi is an issue, Verizon hot spots may work. If this is a success maybe we could modify and get it into the neighborhoods.

Cindy-Turkey Trot- signed up as a team with at least 10 people signed.

No confirmation on a date for gift wrapping booth.

Treasure:

Regarding the budget-Haven't added the turkey trot. Asking for estimates of numbers for the upcoming fundraisers that Cindy is spearheading to see if it will offset.

Vice President:

Mentioned two different budgets: Nuts and bolts- \$500 into the field show props.

All in favor? All said "I"

Show shirts- \$1,300.00

Move to fund the show shirt budget for \$1,300.00

Vice president second that motion. All in favor? All said, "I"

Treasurer:

Adding \$4,500.00

Asked Cindy if she has \$18,000.00 worth of fund raising? Trivia night, poker night, Ralph's, Veggie grill, Valentines see's candy.

Cindy talked about the San Diego music studio. Restaurant fund raiser on 2/8/2020.

-pub crawl, Miguels, Veggie grill.

Talk about competition against choir and band.

Directors pie eating contest.

Director:

When planning these fundraisers please be cautious around the drumline competitions

Pub crawl maybe in February, mattress sales in February

Trivia night, Zumbathon. Jamba Juice in April. If pub crawl is successful may have it again in May.

President:

Announced the need for secretary position. Names were mentioned for possible candidates.

Treasure:

Regarding podiums-for more safety get 1-2 pegs for climbing on scaffolding

Hospitality: nothing to report

Spirit wear: nothing to report

Meeting adjourned: 8:31PM